

S3 Update – 1/28/08 conference call with NAESCO - Don Gilligan.

Attending Dave Hohns, Troy Klein, Keith Byran, John Hobbes, Larry Doyle, Don Gilligan, Walt Gregory, Alan Whitby, Richard Sells, Frank Shepard, Tim Gasper.

Meeting Notes:

- Power companies – new & expensive compensation schemes
- Allowed to capture 90% of the costs for efficiency
- Duke has filed Save-a-Watt proposals in NC and SC. SC commission likely to rule ahead of NC. Meeting in SC 2/1.
- Duke proposal is lite on details. Commission asked for details.
- Duke model would compensate CFL \$ 22-25.
- Duke information is confidential. If released, cannot share info.
- ESCO role is not clear.
- Compensation scheme similar to early 1980s
- Duke model would not be favorable to parking lot lighting whereas peak shaving would be good.
- NC looking like political solution not regulatory solution.
- Large position is lost revenues. Efficiency programs would erode sales.
- Should do “rate case” instead.
- Last rate case in SC was 17-years ago.
- Want a sustainable program with full disclosure. Can’t do in an uncertain environment. Customers faced with a program that doesn’t work.
- NY power authority – push the development on a piece meal basis.
- Standard offer program.
- Get commission off the utility’s back.
- May or may not see as money making business. Duke yes, PEC ?
- Pat Doyle – Boston Edison background