

NC Chapter of Energy Services Coalition
April 2009 Meeting Minutes
McKimmon Center NC State University

Members and Interested Parties Physically Present (does not include conf. call attendees):

Albert Kurz, Praxis Technologies	akurz@praxisearth.com
Renee Hooker, ConEdison Solutions	hooker@conedsolutions.com
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Jack Connell, Honeywell	jack.connell@honeywell.com
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Dennis Atkinson, Stones River Electric	da@srcompanies.com
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Cindy Brewbaker, JCI	cynthia.b.brewbaker@jci.com
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Kathleen Stahl, Progress Energy	kathleen.stahl@pgnmail.com
Jim Stevens, Progress Energy	jim.stevens@pgnmail.com
Aaron Rittenhouse, ConEdison Solutions	rittenhousea@conedsolutions.com

Old Business:

- 1) ESPC Cap Removal – Vance Hollowman, Len H., Tim G., Ivan U., Tony S., Nick T., and Aaron R met to discuss the best way forward for lifting the ESPC Cap and the following agreements were reached
 - a) ESPC cap would be raised to \$500 MM from \$100 MM
 - b) ESPC debt considered would be only obligated debt not issued debt
 - c) SEO would levy a 1.5% fee on all state agencies/universities not to commence until 1 year after project acceptance and not to exceed \$150,000 per ESPC project – these fees would be collected annually over the life of the ESPC contract
- 2) ESPC Webinar Training for Community Colleges, K-12, Municipals, Counties
Frank S. updated the group that this project will be tabled at this time.
- 3) ESC Chapter Advertising in NCLM publication
Frank S. updated the group that he is looking for assistance in putting together ad copy. Dennis A. offered to provide an example of what the TN chapter used.

- 4) ESCO Commitments to SEO Conference 4/14-15
Frank S. updated the group that SunTrust and Shari Harris of UNC General Services will present an update on the Current State of ESPC Finance in NC

New Business:

- 1) NCSEA Updates:
Ivan U. and others at NCSEA are working with the NC ESC Chapter to advance SB 304 on lifting the cap and we are making solid progress.
- 2) SEO Updates:
Chuck S. shared that SEO is receiving numerous requests for information and assistance. All additional state level ESPC work is at a halt until the cap is raised.
- 3) NC Solar Center Updates:
Steve K. shared that the NC Solar Center has numerous courses available that may be of interest to ESC members or our clients – especially renewable energy courses.
- 4) Guest Presentation: Progress Energy's Energy Efficiency Trade Ally Program

Jim Stevens of Progress Energy provided a thorough overview of Progress Energy's "Energy Efficiency for Business" Trade Ally Program.

Progress has 1.4 M customers in the Carolinas.

Both prescriptive and custom incentives are available to ESCO customers in the Progress service area.

Jim and his team are eager to work with the NC Chapter of ESC to provide value and promote energy efficiency throughout North Carolina.

Reminders:

ESC Membership fees:

www.energyservicescoalition.org/membership/join.aspx

Federal Stimulus and North Carolina:

www.ncrecovery.gov

Future Meetings:

Tuesday, May 5	1:00 – 2:30 PM	McKimmon Center
Tuesday, June 2	1:00 – 2:30 PM	McKimmon Center