

Energy Services Coalition - North Carolina Chapter

McKimmon Center

January 6, 2009 Minutes

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I. Old Business

A. Removal of ESPC Cap via NC Legislature Action Update

Senator Clodfelter, Rep. Harrison, Rep. Allen, and Rep. Samuelson met with representatives of ESC – Rich Penner, Len Hoey, Dave Hohns, Keith McAllister, and Aaron Rittenhouse before the holidays.

All of these legislators have indicated their support for removing the ESPC cap in NC in the 2009 session – request passage by March 2009

ACTION 1: Aaron R. and John H. will work with Ivan U. of NCSEA to prepare a DRAFT bill for introduction by Rep. Harrison and Senator Clodfelter in January/February 2009

ACTION 2: Tim G. will coordinate a meeting with the NC Treasurer in January 2009

B. Modification of the REPS Energy Efficiency Requirements via NC Legislature Action Updates

This matter will take a more focused effort.

### C. NCSEA Update

- 1) AARP, NAACP, NC Warn, and other organizations have created a new coalition, “NC Saves”, to create a Public Benefits Fund focused primarily on low-income residential customers.

Proposed ACTION: Remain in dialogue with NCSEA, key legislators, and others

- 2) This legislative session, Duke Energy is focused on obtaining a Construction Work In Progress (CWIP) for nuclear power plant construction from the legislature this session and will likely be more open to negotiation on energy efficiency and renewable energy matters. Duke feels that SB 3 insufficient on the nuclear front.

Proposed ACTION: Remain in dialogue with NCSEA, key legislators, and others

- 3) Job creation, energy efficiency, and military base-private sector business partnership growth based in NC are Gov. Perdue’s stated top objectives. For example, she has declared that for every new megawatt of generation that comes on line she expects a “negawatt” to off set it.

Proposed ACTION 1: Sustain quarterly meetings with key legislators and the Perdue administration to ensure that ESCOs are top of mind relating to energy efficiency.

Proposed ACTION 2: Be mindful of basic energy supply and demand in NC (eg rising population demands require more energy – more cost effective options are based in efficiency rather than new generation)

4) Renewable Energy update – Pacific Gas and Electric (PGE) has installed utility scale solar in late 2008 at 7.5 cents/kwh. NC Renewable Energy Income Tax Credit Expires in 2010.

Proposed ACTION 1: In 2009 Session position ESCOs to deliver greater volume of energy efficiency in NC - 7.5% energy efficiency (rather than the current 5% for EE) required AS WELL AS 7.5% renewable energy required by 2015 – bill signed by Perdue in 2010

Proposed ACTION 2: Extend Renewable Energy Income Tax Credit (inclusive of energy efficiency?) through 2016.

Proposed ACTION 3: Change language in SB 3 to allow ratepayers to pursue energy efficiency and renewable energy installation up to 1 MW of each type per physical site without utility running program – rather utility being informed of the site changes and then providing efficiency/renewable incentives to the ratepayer through public, transparent process.

D. NCSEA's "Making Energy Work" Conference February 3, 2009 at the Raleigh Convention Center [www.makingenergywork.org](http://www.makingenergywork.org)

Proposed ACTION: Please consider attending/sponsoring this important conference.

Our ESC meeting will occur on Monday, 2/2/2009 2:00-3:30 PM at the McKimmon Center

E. Advertising in NC League of Municipalities publication

Proposed ACTION: Tabled until update in Feb. 2009 from Frank S.

F. Webinar Training on ESPC for NC Community Colleges; K-12; counties/municipalities

Proposed ACTION: Tabled until update in Feb. 2009 from John Hobbes in coordination with NCLM and others

II. New Business

A. ESPC Opportunities Identified by State Energy Office

- 1) NC DOT
- 2) Elizabeth City State U.
- 3) NC Central U.
- 4) NC A&T
- 5) City of Salisbury
- 6) City of Edenton

B. Banking Forum with 3-4 bankers specializing in ESPC at February ESC Meeting

C. Guest Presentation – NCLM/NCLM Local Leadership Foundation

- 1) 542 municipalities are NCLM members
- 2) 336 municipalities have 1,000 or fewer inhabitants
- 3) 76% of NC jobs exist within municipalities
- 4) 93% of NC geography is unincorporated /“rural”
- 5) Provides insurance services to 450 municipal members

- 6) Key objective of NCLM is federal lobbying (including Obama federal stimulus package)
- 7) NC is fastest growing state East of Mississippi – will be 7<sup>th</sup> largest state in Union by 2030
- 8) A Key technical assistance need by members is “saving energy”
- 9) Local Government Technical Assistance Service Corporation – composed of Masters of Public Administration and retired advisors: 12-15 small towns are in pilot currently
- 10) NCLM Sponsors “Go Green” Sustainability Competition Among Members
- 11) NCLM Local Leadership Foundation’s Core Goals/Methods:
  - a) Advanced Training LELA (Local Elected Leadership Academy)
  - b) Research Best Practice Methods
  - c) Technical Assistance
  - d) Civic Education (grades 9-12)
  - e) \$305,000 Goal (1/3 secured)
  - f) Offers lunch-learn program for members/sponsors
  - g) Works with Regional Council of Government
  - h) Works with major utilities (Duke, Progress, Dominion)

Proposed ACTION 1: Commencing in January 2009 sustain dialogue with NCLM Leadership on host of issues including but not limited to:

most effective ways to disburse federal stimulus for energy efficiency improvements at local level in NC;

“Go Green” competition engagement by ESCO community;

Proposed ACTION 2: ESCO’s seriously consider committing \$1,000 or more to the NCLM Local Leadership Foundation via the “Go Green” Competition – please consider sharing your commitment, if any, at the February 2009 meeting.

North Carolina Chapter – Energy Services Coalition

Monday, February 2, 2009

2:00 – 3:30 PM

McKimmon Center – NC State University

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I. Approve January 2009 Minutes

II. Treasurer's Report

III. Old Business

- A. ESPC Legislative Cap Update
- B. REPS Energy Efficiency Requirements Update
- C. NCSEA Update
- D. Outreach Committee (Frank S.)
- E. Education Committee (John H.)
- F. NCLM "Go Green"/Foundation Request Responses

IV. New Business

- A. New ESPC Opportunities from State Energy Office
- B. Banking Forum "Current Trends in ESPC Financing"
- C. Upcoming ESC Meetings:
  - \*Tuesday, March 3      11:00 AM – 12:30 PM
  - Tuesday, April 7      1:00 – 2:30 PM
  - Tuesday, May 5      1:00 – 2:30 PM
  - \*Tuesday, June 2      2:00 – 3:30 PM

\*Consider meeting at restaurant?