



## **September 7, 2010 ESC Meeting**

### **August 3, 2010 - Meeting Minutes**

**Attendance:**

Tim Gasper, Brady Trane  
Joe Christie, Pepco  
Thomas Hunter, NC Comm Colleges  
Ralph Thompson, Thompson Consulting  
Jessica Graber, Noresco

**By Phone:**

Chris Halpin – Celtic Energy  
Greg Robinson – Noresco  
Renee' Hooker – ConEd Solutions  
Lauren Bishop – Western Carolina Univ  
Kirk White, Atlantic Energy Concepts

**Meeting Location:**

Meeting was held on 7/6/10 (1<sup>st</sup> floor conference room) at the NC McKimmon Center,  
1:00 – 2:00 p.m.

**August 3, 2010 ESC Meeting Minutes:**

- I. Welcome and Introductions - Ralph Thompson Len Hoey**
  - a. All CALLERS will be asked to announce their name and association.
  - b. (Then **MUTE your phone** unless you want to weigh in on a topic)
  - c. All ATTENDEES are asked to sign the attendance sheet.
  - d. Welcome to any first-time visitors or callers.
  
- II. Secretary's Report - Tim Gasper**
  - a. Approval of July meeting minutes.
  
- III. Treasurer's Report - Cindy Brewbaker**
  
- IV. Old Business**
  - a. Len Hoey presently in SEO planning session
  - b. SEO have hired new personnel – Joe Davis (southeast), Rene Hutchison,
  - c. DOE teaming with 4-5 states – \$1M grant for PC process improvement & education. Winners will be notified in September.
  - d. Membership dues – July 1<sup>st</sup>.
  - e. Jessica Graber – volunteered to work on updating address list
  - f. Upcoming NCSEA legislative summary webinar – Wednesday 8/4.  
<https://www1.gotomeeting.com/join/454686112/106125584>

**Process Improvement Committee Frank Shepard**

- a. Process improvement committee meeting scheduled at SEO 8/17.
- b. 90% complete for State Agencies.
- c. Asking for commitment from BOT, BOG, SCO, Treasury, SBO.
  - i. Clarifying what responsibilities are.
  - ii. PC process lengthy & cumbersome.
  - iii. Overall push for green jobs – getting push from Commerce.

# **Energy Services Coalition**

## North Carolina Chapter



### **Membership Committee**

<http://www.energyservicescoalition.org/membership/join.aspx>

### **Education/Conference Committee Joe Christie**

- a. Checking into conferences for ESC to add educational session.

### **Outreach Frank Shepard/Cindy Brewbaker**

### **NCSEA Update**

### **Also discussed:**

1. **H1292** - AN ACT TO PROVIDE THAT ANY ENERGY SAVINGS REALIZED BY CONSTITUENT INSTITUTIONS OF THE UNIVERSITY OF NORTH CAROLINA SHALL REMAIN AVAILABLE TO THE INSTITUTION AND A PORTION OF THOSE ENERGY SAVINGS SHALL BE USED FOR OTHER ENERGY CONSERVATION MEASURES; AND TO EXPAND THE USE OF OPERATIONAL LEASES BY LOCAL BOARDS OF EDUCATION.
2. **H1829** - AN ACT TO PROMOTE THE USE OF RENEWABLE ENERGY BY EXTENDING THE CREDIT FOR CONSTRUCTING RENEWABLE FUEL FACILITIES AND THE CREDIT FOR BIODIESEL PRODUCERS, REVISING THE TAX CREDIT FOR INVESTING IN RENEWABLE ENERGY PROPERTY, REINSTATING AND EXPANDING THE TAX CREDIT FOR A RENEWABLE ENERGY PROPERTY FACILITY, CLARIFYING THE AUTHORITY OF LOCAL GOVERNMENTS TO FINANCE ENERGY PROGRAMS, CLARIFYING THAT REAL PROPERTY DONATED FOR A CONSERVATION PURPOSE CAN BE USED ONLY FOR THAT PURPOSE, AND TO DESIGNATE THE APPROPRIATE PERSON TO PROVIDE A WRITTEN ALLOCATION OF THE FEDERAL §179D TAX DEDUCTION FOR ENERGY EFFICIENT COMMERCIAL BUILDINGS OWNED BY A GOVERNMENTAL ENTITY.
3. Energy Policy Council meeting later this month. Aaron Rittenhouse attending.
  - a. Water Quality – also shaping policy
  - b. Ralph Thompson – EPC getting into “high gear”.
  - c. Ralph Thompson to forward information on policy meeting to ESC members.
4. Tom Hunter – Mercury recycling now mandatory in NC. Affecting lighting retrofits.

# **Energy Services Coalition**

## North Carolina Chapter



### **September 6, 2010 Meeting Agenda:**

We look forward to your participation in our September ESC Meeting at the McKimmon Center 2nd Floor Room 232 on NC State University's campus at 1pm. The General

Agenda for this month's meeting will be sharing each committee's goals for the next couple of months and updates on upcoming opportunities. We will keep in mind that our mission is to promote the use of Performance Contracting and to identify and remove barriers to this method.

#### **I. Welcome and Introductions Ralph Thompson Len Hoey**

- a. All CALLERS will be asked to announce their name and association.  
(Then **MUTE your phone** unless you want to weigh in on a topic)
- b. All ATTENDEES are asked to sign the attendance sheet

#### **II. Secretary's Report - Tim Gasper**

- a. Approval of Minutes of Meeting

#### **III. Treasurer's Report - Cindy Brewbaker**

- a. Cash on Hand
- b. Membership Status

#### **III. Old Business (15 minutes) Len Hoey and Ralph Thompson**

- a. Status of Performance Contract Opportunities for State Agencies

#### **IV. New Business(25 minutes) - Len Hoey and Ralph Thompson**

##### **1. Process Improvement Committee - Frank Shepard**

##### **2. Membership Committee**

<http://www.energyservicescoalition.org/membership/join.aspx>

##### **3. Education/Conference Committee Joe Christie**

##### **4. Outreach Committee - Frank Shepard**

##### **6. NCSEA Update**

#### **V. Future Meetings**

October 5, 2010 - Room 232 McKimmon Center at NCSU.

# Energy Services Coalition

## North Carolina Chapter



### ESC - OBJECTIVES, PURPOSES, VISION AND MISSION

The specific purposes for which this corporation is organized are to provide education and develop and disseminate information to increase the delivery of energy efficiency for the benefit of the general public. Educational activities will include the development and dissemination of information about energy efficiency and how increased energy efficiency can be provided, encouraged and acquired. Activities of this corporation shall include bringing together all the interested parties for the cooperative work on:

- **identification of barriers** to the use of performance contracting as an option for building owners and occupants to acquire building upgrades, energy efficiency, water conservation, renewable energy resources; and combined heat and power,
- **development of solutions** that **remove these barriers** such as developing and disseminating new information and materials where needed;
- **exchange of information**, cooperative work by the affected parties;
- **education** on the benefits of increased energy efficiency and renewable energy and on how increased energy efficiency, water conservation, and renewable energy can be implemented;
- to remove the barriers for building owners and occupants to use performance contracting and other means for acquiring and financing building upgrades, energy efficiency, and renewable energy resources.

### Vision Statement

Through the collaborative efforts and diverse knowledge of its public and private members, the Energy Services Coalition aims to make energy performance contracting one of the primary means of increasing energy efficiency, reducing energy consumption, and improving air quality in all types of facilities in every market segment.

### Mission Statement

To promote the benefits of, provide education on, and serve as an advocate for the widespread use of energy performance contracting in public and private facilities.

### Strategies for Achieving the ESC Mission

- Serve as a national **one-stop clearinghouse** for information on state level performance contracting, including best industry practices, the procurement and contracting process, case studies, etc.
- **Develop and distribute success stories** and lessons learned on state program efforts to promote energy efficiency through performance contracting
- Develop and distribute success stories and lessons learned on a wide variety of performance contracting projects
- Develop capacity at the state level, through state energy offices and state departments, to educate about performance contracting and promote best practices
- Offer **workshops and training seminars** to educate all market segments on the benefits of energy performance contracting
- Promote the use of energy performance contracting through communication, workshops, and marketing resources
- **Assist with and provide support** of the development of **national, state and local policies and procedures** that enhance the widespread use of energy performance contracting in all sectors
- **Provide ongoing maintenance** of a vibrant, **interactive web site** that provides vital EPC information and self-help tools, such as model documents and templates