



August 3, 2010 ESC Meeting

July 6, 2010 - Meeting Minutes

Attendance:

Tim Gasper, Brady Trane
Joe Christie, Pepco
Chuck Sathrum, Elster
Renée Hooker, ConEdison
Robert Williams, Schneider
Barry Wilhelm, Schneider
Andy Nehila, ConEdison
Thomas Hunter, NC Community
Colleges
Jessica Graber, Noresco

Ralph Thompson, Thompson Consulting

By Phone:

Len Hoey, SEO
Frank Shepard, Siemens
Ivan Urlaub, NCSEA
Rich Penner, Trane

Meeting Location:

Meeting was held on 7/6/10 in Room 232 at the NC McKimmon Center, 1:00 – 2:00 p.m.

July 6, 2010 ESC Meeting Minutes:

- I. Welcome and Introductions - Ralph Thompson Len Hoey**
 - a. All CALLERS will be asked to announce their name and association.
 - b. (Then **MUTE your phone** unless you want to weigh in on a topic)
 - c. All ATTENDEES are asked to sign the attendance sheet.
 - d. Welcome to any first-time visitors or callers.

- II. Secretary's Report - Tim Gasper**

- III. Treasurer's Report - Cindy Brewbaker**

- IV. Old Business**
 - a. Performance Contracting Application Updates – Len Hoey:
 - a. ECU – meeting w/SEO on 7/21
 - b. Fayetteville State, interested in PC
 - c. Several Community Colleges & LGUs interested PC
 - b. 2 of 3 new employees hired at SEO. 3rd to be added in August.

Process Improvement Committee Frank Shepard

- a. Process improvement committee meeting scheduled at SEO 7/13.

Membership Committee

<http://www.energyservicescoalition.org/membership/join.aspx>

Education/Conference Committee Joe Christie

- a. Checking into conferences for ESC to add educational session.
- b. Ivan Urlaub to circulate list of upcoming events.

Energy Services Coalition

North Carolina Chapter



Outreach Frank Shepard/Cindy Brewbaker

NCSEA Update

- a. H1292 (now ratified) has challenges but is okay. May consider recommendations for modification next legislative session.
- b. Energy Executive Roundtable – Efficiency work group scheduled to meet end of August. Group focused on removing barriers to efficiency. Ivan will circulate information.

Also discussed, a potential DOE grant to streamline PC. The 3-year Grant is worth \$700k and will be managed by NAESSE, NAESCO & ESC.

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August 3, 2010 Meeting Agenda:

We look forward to your participation in our AUGUST ESC Meeting at the McKimmon Center 2nd Floor on NC State University's campus at 1pm. The General Agenda for this month's meeting will be sharing each committee's goals for the next couple of months and updates on upcoming opportunities. We will keep in mind that our mission is to promote the use of Performance Contracting and to Lower the Hindrances to this Contracting Method.

I. Welcome and Introductions Ralph Thompson Len Hoey

- a. All CALLERS will be asked to announce their name and association.
(Then **MUTE your phone** unless you want to weigh in on a topic)
- b. All ATTENDEES are asked to sign the attendance sheet

II. Secretary's Report - Tim Gasper

- a. Approval of Minutes of Meeting

III. Treasurer's Report - Cindy Brewbaker

- a. Cash on Hand
- b. Membership Status
- c. Golf Outing Income Report
- d. Goals for Income

III. Old Business (15 minutes) Len Hoey and Ralph Thompson

- a. Status of Performance Contract Opportunities for State Agencies

IV. New Business(25 minutes) Len Hoey and Ralph Thompson

- a. Committee Goals and Actions

1. Process Improvement Committee Frank Shepard

2. Membership Committee

<http://www.energyservicescoalition.org/membership/join.aspx>

3. Education/Conference Committee Joe Christie

4. Outreach Frank Shepard/Cindy Brewbaker

- b. NCSEA Update

V. Future Meetings

September 7, 2010 - Room 232 McKimmon Center at NCSU.

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ESC - OBJECTIVES, PURPOSES, VISION AND MISSION

The specific purposes for which this corporation is organized are to provide education and develop and disseminate information to increase the delivery of energy efficiency for the benefit of the general public. Educational activities will include the development and dissemination of information about energy efficiency and how increased energy efficiency can be provided, encouraged and acquired. Activities of this corporation shall include bringing together all the interested parties for the cooperative work on:

- **identification of barriers** to the use of performance contracting as an option for building owners and occupants to acquire building upgrades, energy efficiency, water conservation, renewable energy resources; and combined heat and power,
- **development of solutions** that **remove these barriers** such as developing and disseminating new information and materials where needed;
- **exchange of information**, cooperative work by the affected parties;
- **education** on the benefits of increased energy efficiency and renewable energy and on how increased energy efficiency, water conservation, and renewable energy can be implemented;
- to remove the barriers for building owners and occupants to use performance contracting and other means for acquiring and financing building upgrades, energy efficiency, and renewable energy resources.

Vision Statement

Through the collaborative efforts and diverse knowledge of its public and private members, the Energy Services Coalition aims to make energy performance contracting one of the primary means of increasing energy efficiency, reducing energy consumption, and improving air quality in all types of facilities in every market segment.

Mission Statement

To promote the benefits of, provide education on, and serve as an advocate for the widespread use of energy performance contracting in public and private facilities.

Strategies for Achieving the ESC Mission

- Serve as a national **one-stop clearinghouse** for information on state level performance contracting, including best industry practices, the procurement and contracting process, case studies, etc.
- **Develop and distribute success stories** and lessons learned on state program efforts to promote energy efficiency through performance contracting
- Develop and distribute success stories and lessons learned on a wide variety of performance contracting projects
- Develop capacity at the state level, through state energy offices and state departments, to educate about performance contracting and promote best practices
- Offer **workshops and training seminars** to educate all market segments on the benefits of energy performance contracting
- Promote the use of energy performance contracting through communication, workshops, and marketing resources
- **Assist with and provide support** of the development of **national, state and local policies and procedures** that enhance the widespread use of energy performance contracting in all sectors
- **Provide ongoing maintenance** of a vibrant, **interactive web site** that provides vital EPC information and self-help tools, such as model documents and templates