January 5, 2010 ESC Meeting

12/01/09 - Meeting Minutes

Attendance:
Aaron Rittenhouse  Trane  Vince Stewart  Hanson Prof
Bennett, James  ESG  Thompson, Ralph  Chevron
Gasper, Tim  Trane  Ivan Urlaub  NCSEA
Ron Gray  Xenergy  Frank Shepard  Siemens
Hoey, Len  NCSEO  Richard Self  NCSEO
Sathrum, Chuck  NCSEO  Williams, Robert  Schneider Electric
Renee Hooker  ConEdison

Meeting Location:
The ESC Meeting was held on 12/1/09 in Room 232 at the NC McKimmon Center, 1:00 – 2:00 p.m.

12-1-09 ESC Meeting Minutes:

I. Welcome and Introductions - Ralph Thompson Len Hoey
a. Welcome to any first-time visitors or callers.

II. Secretary's Report - Tim Gasper
a. Approval of Minutes of Meeting.

III. Treasurer's Report - Cindy Brewbaker
a. Cash on Hand = $3,800
b. Members asked to inform Cindy about local dues.

III. Old Business - Len Hoey and Ralph Thompson
a. Federal Stimulus Managed by the SEO.

IV. New Business - Len Hoey and Ralph Thompson
a. Committee Goals and Actions.
   2. Membership Committee James Bennett.
      • 120 – on e-mail list
      • Attendance ranging from 14-27
      • Members credited to NC Chapter
      http://www.energyservicescoalition.org/membership/join.aspx
   3. Education/Conference Committee Joe Christie
   4. Outreach Frank Shepard
b. NCSEA Update

V. Future Meetings
   a. January 5th 1pm.
   b. February 2nd TBD. Potential Change in Venue. To Be Discussed.
Energy Services Coalition
North Carolina Chapter

1/5/10 Meeting Agenda:

The General Agenda for this month's meeting will be sharing each committee's goals for the next couple of months and updates on upcoming opportunities.

We will keep in mind that our mission is to promote the use of Performance Contracting and to lower the hindrances to this Contracting Method.

I. Welcome and Introductions - Ralph Thompson Len Hoey
   a. All CALLERS will be asked to announce their name and association.
      (Then MUTE your phone unless you want to weigh in on a topic)
   b. All ATTENDEES are asked to sign the attendance sheet.
   c. Welcome to any first-time visitors or callers.

II. Secretary's Report - Tim Gasper
   a. Approval of Minutes of Meeting.

III. Treasurer's Report - Cindy Brewbaker
   a. Cash on Hand.
   b. Goals for Membership Income.

III. Old Business - Len Hoey and Ralph Thompson

IV. New Business - Len Hoey and Ralph Thompson
   a. Committee Goals and Actions.
      2. Membership Committee James Bennett.

   http://www.energyservicescoalition.org/membership/join.aspx

      3. Education/Conference Committee Joe Christie
      4. Outreach Frank Shepard

   b. NCSEA Update

V. Future Meetings
   a. February 2nd TBD. Potential Change in Venue. To Be Discussed.
ESC - OBJECTIVES, PURPOSES, VISION AND MISSION
The specific purposes for which this corporation is organized are to provide education and
develop and disseminate information to increase the delivery of energy efficiency for the benefit
of the general public. Educational activities will include the development and dissemination of
information about energy efficiency and how increased energy efficiency can be provided,
encouraged and acquired. Activities of this corporation shall include bringing together all the
interested parties for the cooperative work on:

- **identification of barriers** to the use of performance contracting as an option for building
owners and occupants to acquire building upgrades, energy efficiency, water
conservation, renewable energy resources; and combined heat and power,
- **development of solutions** that **remove these barriers** such as developing and
  disseminating new information and materials where needed;
- **exchange of information**, cooperative work by the affected parties;
- **education** on the benefits of increased energy efficiency and renewable energy and on
  how increased energy efficiency, water conservation, and renewable energy can be
  implemented;
- to remove the barriers for building owners and occupants to use performance contracting
  and other means for acquiring and financing building upgrades, energy efficiency, and
  renewable energy resources.

Vision Statement
Through the collaborative efforts and diverse knowledge of its public and private
members, the Energy Services Coalition aims to make energy performance contracting one of the
primary means of increasing energy efficiency, reducing energy consumption, and improving air
quality in all types of facilities in every market segment.

Mission Statement
To promote the benefits of, provide education on, and serve as an advocate for the widespread
use of energy performance contracting in public and private facilities.

Strategies for Achieving the ESC Mission
- Serve as a national **one-stop clearinghouse** for information on state level performance
  contracting, including best industry practices, the procurement and contracting process,
  case studies, etc.
- **Develop and distribute success stories** and lessons learned on state program efforts
  to promote energy efficiency through performance contracting
- Develop and distribute success stories and lessons learned on a wide variety of
  performance contracting projects
- Develop capacity at the state level, through state energy offices and state departments,
  to educate about performance contracting and promote best practices
- Offer **workshops and training seminars** to educate all market segments on the benefits
  of energy performance contracting
- Promote the use of energy performance contracting through communication, workshops,
  and marketing resources
- **Assist with and provide support** of the development of **national, state and local
  policies and procedures** that enhance the widespread use of energy performance
  contracting in all sectors
- **Provide ongoing maintenance** of a vibrant, **interactive web site** that provides vital
  EPC information and self-help tools, such as model documents and templates