11/03/08 - Meeting Minutes

Attendance:

Atkinson, Dennis  Stones River  Kalland, Steve  NC State
Bader, Wayne  Avid Energy  McAllister, Keith  NC State
Bennett, James  ESG  McKerr, Richard  Carolina Solar
Bowen, Sterling  Southern Energy  Migliaccio, Mike  Johnson Controls
Brewbaker, Cindy  Johnson Controls  Phelps, Tom  StanTec
Cole, John  REHAU  Rath, Tom  Johnson Controls
Connell, Jack  Honeywell  Sathrum, Chuck  NCSEO
Dunne, John  Bank of America  Thompson, Ralph  Chevron
Gasper, Tim  Trane  Watkins, Vicky  View Consulting
Graber, Jessica  NORESCO  White, Kirk  Atlantic Energy
Hobbes, John  NORESCO  Young, Ryan  Johnson Controls
Hoey, Len  NCSEO  Williams, Robert  TAC
Horkey, Mike  GCC

Meeting Location:
The ESC Social was held on 11/3/09 at the NC Solar Center, 4:00 p.m. – 6:00 p.m.

9/1/09 ESC Social Meeting Minutes:

I. Welcome and Introductions Ralph Thompson

II. New Business Ralph Thompson

a. Acknowledgement of NCSEA “2009 Business of the Year” award. This award was presented to the NC ESC Chapter at the NCSEA Annual Meeting held in Charlotte on 10/8/09. Frank Shepard accepted the award from Ivan Urlaub and Joe Lemanski on ESC’s behalf.

b. Acknowledgement of Senator Josh Stein’s “Legislator of the Year” award. Our thanks and appreciation to Senator Stein for his hard work and dedication to Energy Efficiency and Green Jobs in NC.

III. Next Meeting

a. Tuesday December 1, 2009 – 1:00 – 2:00 PM – Room 232 McKimmon Center
12/1/09 Meeting Agenda:

I. Welcome and Introductions - Ralph Thompson Len Hoey  
   a. All CALLERS will be asked to announce their name and association.  
      (Then **MUTE your phone** unless you want to weigh in on a topic)  
   c. All ATTENDEES are asked to sign the attendance sheet.  
   d. Welcome to any first-time visitors or callers.

II. Secretary's Report - Tim Gasper  
   a. Approval of Minutes of Meeting.  
   b. Updates and News for the ESC Chapter Website.

III. Treasurer's Report - Cindy Brewbaker  
   a. Cash on Hand.  
   b. Goals for Membership Income.

III. Old Business - Len Hoey and Ralph Thompson  
   a. Federal Stimulus Managed by the SEO.  

IV. New Business - Len Hoey and Ralph Thompson  
   a. Committee Goals and Actions.  
      2. Membership Committee James Bennett.  

   http://www.energyservicescoalition.org/membership/join.aspx  

      3. Education/Conference Committee Joe Christie  
      4. Outreach Frank Shepard

   b. NCSEA Update

V. Future Meetings  
   a. January 5th 1pm. Likely Early Evening Social / Meeting Early ?  
   b. February 2nd TBD. Potential Change in Venue. To Be Discussed.
ESC - OBJECTIVES, PURPOSES, VISION AND MISSION
The specific purposes for which this corporation is organized are to provide education and develop and disseminate information to increase the delivery of energy efficiency for the benefit of the general public. Educational activities will include the development and dissemination of information about energy efficiency and how increased energy efficiency can be provided, encouraged and acquired. Activities of this corporation shall include bringing together all the interested parties for the cooperative work on:

- **identification of barriers** to the use of performance contracting as an option for building owners and occupants to acquire building upgrades, energy efficiency, water conservation, renewable energy resources; and combined heat and power,
- **development of solutions** that **remove these barriers** such as developing and disseminating new information and materials where needed;
- **exchange of information**, cooperative work by the affected parties;
- **education** on the benefits of increased energy efficiency and renewable energy and on how increased energy efficiency, water conservation, and renewable energy can be implemented;
- to remove the barriers for building owners and occupants to use performance contracting and other means for acquiring and financing building upgrades, energy efficiency, and renewable energy resources.

Vision Statement
Through the collaborative efforts and diverse knowledge of its public and private members, the Energy Services Coalition aims to make energy performance contracting one of the primary means of increasing energy efficiency, reducing energy consumption, and improving air quality in all types of facilities in every market segment.

Mission Statement
To promote the benefits of, provide education on, and serve as an advocate for the widespread use of energy performance contracting in public and private facilities.

Strategies for Achieving the ESC Mission
- Serve as a national **one-stop clearinghouse** for information on state level performance contracting, including best industry practices, the procurement and contracting process, case studies, etc.
- **Develop and distribute success stories** and lessons learned on state program efforts to promote energy efficiency through performance contracting
- Develop and distribute success stories and lessons learned on a wide variety of performance contracting projects
- Develop capacity at the state level, through state energy offices and state departments, to educate about performance contracting and promote best practices
- Offer **workshops and training seminars** to educate all market segments on the benefits of energy performance contracting
- Promote the use of energy performance contracting through communication, workshops, and marketing resources
- **Assist with and provide support** of the development of national, state and local policies and procedures that enhance the widespread use of energy performance contracting in all sectors
- **Provide ongoing maintenance** of a vibrant, **interactive web site** that provides vital EPC information and self-help tools, such as model documents and templates