



## **December 1, 2009 ESC Meeting**

### **11/03/08 - Meeting Minutes**

**Attendance:**

Atkinson, Dennis	Stones River	Kalland, Steve	NC State
Bader, Wayne	Avid Energy	McAllister, Keith	NC State
Bennett, James	ESG	McKerr, Richard	Carolina Solar
Bowen, Sterling	Southern Energy	Migliaccio, Mike	Johnson Controls
Brewbaker, Cindy	Johnson Controls	Phelps, Tom	StanTec
Cole, John	REHAU	Rath, Tom	Johnson Controls
Connell, Jack	Honeywell	Sathrum, Chuck	NCSEO
Dunne, John	Bank of America	Thompson, Ralph	Chevron
Gasper, Tim	Trane	Watkins, Vicky	View Consulting
Graber, Jessica	NORESCO	White, Kirk	Atlantic Energy
Hobbess, John	NORESCO	Young, Ryan	Johnson Controls
Hoey, Len	NCSEO	Williams, Robert	TAC
Horkey, Mike	GCC		

**Meeting Location:**

The ESC Social was held on 11/3/09 at the NC Solar Center, 4:00 p.m. – 6:00 p.m.

### **9/1/09 ESC Social Meeting Minutes:**

#### **I. Welcome and Introductions Ralph Thompson**

#### **II. New Business Ralph Thompson**

- a. Acknowledgement of NCSEA “2009 Business of the Year” award. This award was presented to the NC ESC Chapter at the NCSEA Annual Meeting held in Charlotte on 10/8/09. Frank Shepard accepted the award from Ivan Urlaub and Joe Lemanski on ESC’s behalf.
- b. Acknowledgement of Senator Josh Stein’s “Legislator of the Year” award. Our thanks and appreciation to Senator Stein for his hard work and dedication to Energy Efficiency and Green Jobs in NC.

#### **III. Next Meeting**

- a. Tuesday December 1, 2009 – 1:00 – 2:00 PM – Room 232 McKimmon Center

# **Energy Services Coalition**

## North Carolina Chapter



### **12/1/09 Meeting Agenda:**

#### **I. Welcome and Introductions - Ralph Thompson Len Hoey**

- a. All CALLERS will be asked to announce their name and association.  
(Then **MUTE your phone** unless you want to weigh in on a topic)
- c. All ATTENDEES are asked to sign the attendance sheet.
- d. Welcome to any first-time visitors or callers.

#### **II. Secretary's Report - Tim Gasper**

- a. Approval of Minutes of Meeting.
- b. Updates and News for the ESC Chapter Website.

#### **III. Treasurer's Report - Cindy Brewbaker**

- a. Cash on Hand.
- b. Goals for Membership Income.

#### **III. Old Business - Len Hoey and Ralph Thompson**

- a. Federal Stimulus Managed by the SEO.
- b. Status of Performance Contract Opportunities for State Agencies.

#### **IV. New Business - Len Hoey and Ralph Thompson**

- a. Committee Goals and Actions.
  1. Process Improvement Committee John Hobbes.
  2. Membership Committee James Bennett.

<http://www.energyservicescoalition.org/membership/join.aspx>

3. Education/Conference Committee Joe Christie
4. Outreach Frank Shepard

- b. NCSEA Update

#### **V. Future Meetings**

- a. January 5th 1pm. Likely Early Evening Social / Meeting Early ?
- b. February 2nd TBD. Potential Change in Venue. To Be Discussed.

# Energy Services Coalition

## North Carolina Chapter



### ESC - OBJECTIVES, PURPOSES, VISION AND MISSION

The specific purposes for which this corporation is organized are to provide education and develop and disseminate information to increase the delivery of energy efficiency for the benefit of the general public. Educational activities will include the development and dissemination of information about energy efficiency and how increased energy efficiency can be provided, encouraged and acquired. Activities of this corporation shall include bringing together all the interested parties for the cooperative work on:

- **identification of barriers** to the use of performance contracting as an option for building owners and occupants to acquire building upgrades, energy efficiency, water conservation, renewable energy resources; and combined heat and power,
- **development of solutions** that **remove these barriers** such as developing and disseminating new information and materials where needed;
- **exchange of information**, cooperative work by the affected parties;
- **education** on the benefits of increased energy efficiency and renewable energy and on how increased energy efficiency, water conservation, and renewable energy can be implemented;
- to remove the barriers for building owners and occupants to use performance contracting and other means for acquiring and financing building upgrades, energy efficiency, and renewable energy resources.

### Vision Statement

Through the collaborative efforts and diverse knowledge of its public and private members, the Energy Services Coalition aims to make energy performance contracting one of the primary means of increasing energy efficiency, reducing energy consumption, and improving air quality in all types of facilities in every market segment.

### Mission Statement

To promote the benefits of, provide education on, and serve as an advocate for the widespread use of energy performance contracting in public and private facilities.

### Strategies for Achieving the ESC Mission

- Serve as a national **one-stop clearinghouse** for information on state level performance contracting, including best industry practices, the procurement and contracting process, case studies, etc.
- **Develop and distribute success stories** and lessons learned on state program efforts to promote energy efficiency through performance contracting
- Develop and distribute success stories and lessons learned on a wide variety of performance contracting projects
- Develop capacity at the state level, through state energy offices and state departments, to educate about performance contracting and promote best practices
- Offer **workshops and training seminars** to educate all market segments on the benefits of energy performance contracting
- Promote the use of energy performance contracting through communication, workshops, and marketing resources
- **Assist with and provide support** of the development of **national, state and local policies and procedures** that enhance the widespread use of energy performance contracting in all sectors
- **Provide ongoing maintenance** of a vibrant, **interactive web site** that provides vital EPC information and self-help tools, such as model documents and templates