



December 2, 2008 ESC Meeting

11/4/08 - Meeting Minutes

Attendance:

Tim Gasper	Trane		
Robert Williams	TAC	Rich Penner	Trane
Greg Robinson	Noresco	John Cole	Reheau
Jessica Graber	Noresco	Frank Shepard	Siemens
Richard Self	JCI	Aaron Rittenhouse	ConEd
Chuck Sathrum	NCSEO	Keith McAlister	NC Solar Ctr
Greg Stallings	Trane		
Len Hoey	NCSEO		
Rick Peters	H2O Tech		

Meeting Location:

The meeting was held on 11/4/08 at the McKimmon Center, in Room 232
1:00pm – 2:10pm.

Old Business:

1. Election Results:

- a. Public Sector Co-Chair – Aaron Rittenhouse
- b. Private Sector Co-Chair – Len Hoey
- c. State Specific Documents Committee Chair – John Hobbes
- d. Membership Committee Chair – James Bennett
- e. Outreach Committee Chair – Frank Shepard
- f. Workshop Committee Chair – Joe Christie
- g. Treasurer – David Hohns
- h. Secretary – Tim Gasper

2. LGU Toolkit – finished!

Thanks to Waste Reduction Partners for this valuable PC toolkit. Need to consider ESC support for toolkit maintenance and expansion to SGUs. We now have this tool and the recently updated ESC website. (see page 4)

New Business:

- o Report on S668 training – last week. Opportunities for PC.
- o UNC Sustainability Committee Draft Report.
 - a. Comments due last week.
 - b. Sustainability Policy to follow.
- o AASHE Show – Held at Raleigh Convention Center next week.
- o PC RFP Appendix I & II discussion.
 - a. Appendix II has been eliminated on all new projects.
 - b. Project will be constrained by 150% of preliminary in size.
 - c. Comments by Len regarding many UNC's ability to manage large projects. Project size should be sized so that UNC staff can manage to keep construction schedule to a reasonable timeline.
- o UNCGA discussion
 - a. Is BOG approval is now required. UNCG was BOG approved after IGA and before final contract approval. Len will verify timing.

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- PC finance update.
 - a. Three banks willing to participate up to 20-year terms.
- Other items discussed
 - a. Existing \$100M cap has been reached with state and university projects presently in process. No new agency or university project applications will be approved until the program cap has been raised. Goal of \$200M cap 2009 legislative session.
- S3 Committee update - Aaron Rittenhouse
 - a. **Aaron, please fill in here.**
- Outreach Committee – Frank Shepard
 - a. ESC motion carried to allow 3 ESC ads placed in League of Municipality. Total maximum for all three ads is \$2,250. Money to be spent from ESC treasury.

12/2/08 Meeting – Old & New Business:

Old Business:

Aaron to fill in this month's agenda for old and new business

New Business:

Committee Reports:

- Private Sector Co-Chair – Aaron Rittenshouse
- Public Sector Co-Chair – Len Hoey
- Senate Bill 3 Committee Chair - Aaron Rittenhouse David Hohns, Jack Connell, Scott Gugenheim, Tim Gasper and Don Gilligan
- State Specific Documents Committee Chair – John Hobbes
- Membership Committee Chair – James Bennett
- Outreach Committee Chair - Frank Shepard
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Potential State & Local PC projects:

- ✓ NCSU RFP – Preliminary Due 11/24/08. Four proposals submitted.
- ✓ UNCA RFP – Preliminary Due 12/19/2008
- ✓ WCU RFP – Preliminary Due 1/13/09
- ✓ Additional UNC & other RFP updates – Len Hoey
 - NCDOT, FSU, UNCP, UNCA&T, WSSU
 - Several other LGUs interested in moving forward

Next meeting date, time, location:

The next meeting is Tuesday 1/6/08, 1:00 PM at the McKimmon Center, in Room 232.



ESC - OBJECTIVES, PURPOSES, VISION AND MISSION

The specific purposes for which this corporation is organized are to provide education and develop and disseminate information to increase the delivery of energy efficiency for the benefit of the general public. Educational activities will include the development and dissemination of information about energy efficiency and how increased energy efficiency can be provided, encouraged and acquired. Activities of this corporation shall include bringing together all the interested parties for the cooperative work on:

- **identification of barriers** to the use of performance contracting as an option for building owners and occupants to acquire building upgrades, energy efficiency, water conservation, renewable energy resources; and combined heat and power,
- **development of solutions** that *remove these barriers* such as developing and disseminating new information and materials where needed;
- **exchange of information**, cooperative work by the affected parties;
- **education** on the benefits of increased energy efficiency and renewable energy and on how increased energy efficiency, water conservation, and renewable energy can be implemented;
- **to remove the barriers** for building owners and occupants to use performance contracting and other means for acquiring and financing building upgrades, energy efficiency, and renewable energy resources.

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Vision Statement

Through the collaborative efforts and diverse knowledge of its public and private members, the Energy Services Coalition aims to make energy performance contracting one of the primary means of increasing energy efficiency, reducing energy consumption, and improving air quality in all types of facilities in every market segment.

Mission Statement

To promote the benefits of, provide education on, and serve as an advocate for the widespread use of energy performance contracting in public and private facilities.

Strategies for Achieving the ESC Mission

- Serve as a national **one-stop clearinghouse** for information on state level performance contracting, including best industry practices, the procurement and contracting process, case studies, etc.
- **Develop and distribute success stories** and lessons learned on state program efforts to promote energy efficiency through performance contracting
- Develop and distribute success stories and lessons learned on a wide variety of performance contracting projects
- Develop capacity at the state level, through state energy offices and state departments, to educate about performance contracting and promote best practices
- Offer **workshops and training seminars** to educate all market segments on the benefits of energy performance contracting
- Promote the use of energy performance contracting through communication, workshops, and marketing resources
- **Assist with and provide support** of the development of **national, state and local policies and procedures** that enhance the widespread use of energy performance contracting in all sectors
- **Provide ongoing maintenance** of a vibrant, **interactive web site** that provides vital EPC information and self-help tools, such as model documents and templates