



September 2, 2008 ESC Meeting

8/5/08 - Meeting Minutes

Attendance:

Tim Gasper	Trane		
Len Hoey	SEO	Joe Christie	Pepco
Dennis Atkinson	Stones River Elec	Jack Adzema	DOP
Chuck Sathrum	SEO	Rosalie Day	NCSEA
James Bennett	ESG	Elizabeth Brown	NCSEA
Robert Williams	TAC	Bob Bittner	WCPSS
Michael Hughey	TAC	Courtney Kinkaid	TAC
John Hobbes	Noresco		
Rich Penner	Trane		

Meeting Location:

The meeting was held on 8/5/08 at the McKimmon Center, in Room 232
1:00pm – 2:10pm.

- I. Minutes of July 2008 Meeting approved
- II. LGU PC toolkit update – no release date yet.
- III. Len Hoey discussion regarding LGU PC review authority. SEO would like to review and comment on technical aspects of performance contracts submitted to LGC.
- IV. Rosalie Day noted that property tax valuation of PV systems has been reduced to 20% of actual value thus lowering the basis for property tax calculations and will thus help with economic justification of these systems.
- V. Len Hoey noted that the energy reports required by community colleges as a result of S668 mandates are about 30-50% complete.
- VI. Len Hoey informed the group about an upcoming Webinar Wednesday, August 13 outlining financing options for state and local governments to install PV systems.
- VII. James Bennett from ESG pledged \$10k to a Green Collar education outreach. This outreach might include programs at the Community College level and could also connect with local k12 program(s). ESCOs should consider donations to a program or scholarship fund.
- VIII. Sustainable Energy Workforce Symposium sponsored by NCSEA will be held on Monday, September 8, 2009 at McKimmon Center.
<http://sustainableworkforce.eventbrite.com>. In preparation for this event, a Building Science & Industry Focus Group will meet on 8./19 at UNC Friday Center.
- IX. S3 hearings are continuing. There is significant debate on Duke's proposal.
- X. Workshop Committee formed and NAESCO fall workshops discussed. Joe Christie to act as interim Workshop Committee Chair.
- XI. S668 mandatory training workshops will be held for various state agencies and community college associations notably ACCFO, UNC Capital Proj. Coordinators, etc.
- XII. Reminder that full Committee and Chair elections will be held this fall.
- XIII. Membership dues reminder. Must be a paid member to hold a committee or chair position and also to be able to vote.

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9/2 Meeting – Old & New Business:

Old Business:

- LGU PC toolkit update. All comments have been inputted and our project assistance is finishing up layout changes presently. Section outlining the use of Facility Owner's Reps is being added
- Sustainable Energy Workforce Symposium sponsored by NCSEA will be held on Monday, September 8, 2009 at McKimmon Center. Green Collar education outreach.
- Fall elections. Nominations in October elections in November.

New Business:

- Discussion on trends in PC financing. Issues related to recent credit tightening, rules changes, interest rates and other factors potentially affecting the PC marketplace.
- Reminder – Green NC Show this Thursday 9/4
- ESC Questionnaire (**following page**)

Committee Reports:

- Private Sector Co-Chair – Tim Gasper - Trane
- Public Sector Co-Chair – Len Hoey - SEO
- Senate Bill 3 Committee Chair - Aaron Rittenhouse – ConEd Solutions
 - David Hohns - JCI, Jack Connell – Honeywell, Scott Gugenheim - Siemens, Tim Gasper - Trane, and Don Gilligan - NAESCO
- State Specific Documents Committee Chair - Tim Gasper - Trane
- Membership Committee Chair – James Bennett - ESG
- Outreach Committee Chair - Frank Shepard – Siemens
 - Update on LGU imitative
- Workshop Committee Chair – Joe Christie – Pepco
- Treasurer - Dave Hohns - JCI

Potential State & Local PC projects:

- ✓ ECSU Contract Facilitator RFP
- ✓ NCSU RFP – Due 11/17/08 – 8/29 revision
- ✓ WCU RFP – Under review by SEO
- ✓ Additional UNC & other RFP updates – Len Hoey

Next meeting date, time, location:

The next meeting is Tuesday 10/7/08, 1:00 PM at the McKimmon Center, in Room 232.

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Rhonda Cortney has requested the following on behalf of the National ESC Board of Directors information to report the status of each chapter to the entire Board on September 6.

Please take a minute and reply to the following:

Question	Response	
1	State Chapter	North Carolina
2	Chapter History - active or non-active	Active
3	Date Chapter Started (month & year or year)	September 2004
4	Board Members / Co-Chairs	Public Sector & Private Sector Co-Chairs, Treasurer, State Specific Documents Committee Chair, Membership Committee Chair, Outreach Committee Chair, Workshop Committee Chair, Senate Bill 3 Committee Chair
5	Number of ESC Members	
6	Any Major Accomplishments	Term extension to 20-years, Raise cap to \$100M, UNC Initiative, LGU Initiative, National ESC Sponsored Workshops Planned for 2008,
7	Barriers to overcome	Education, Potential Cap Limitations,
8	Website recommendations	
9	Meeting Dates - Frequency	1 st Tuesday of every month
10	Upcoming Events	Fall Workshops,

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ESC - OBJECTIVES, PURPOSES, VISION AND MISSION

The specific purposes for which this corporation is organized are to provide education and develop and disseminate information to increase the delivery of energy efficiency for the benefit of the general public. Educational activities will include the development and dissemination of information about energy efficiency and how increased energy efficiency can be provided, encouraged and acquired. Activities of this corporation shall include bringing together all the interested parties for the cooperative work on:

- **identification of barriers** to the use of performance contracting as an option for building owners and occupants to acquire building upgrades, energy efficiency, water conservation, renewable energy resources; and combined heat and power,
- **development of solutions** that *remove these barriers* such as developing and disseminating new information and materials where needed;
- **exchange of information**, cooperative work by the affected parties;
- **education** on the benefits of increased energy efficiency and renewable energy and on how increased energy efficiency, water conservation, and renewable energy can be implemented;
- **to remove the barriers** for building owners and occupants to use performance contracting and other means for acquiring and financing building upgrades, energy efficiency, and renewable energy resources.

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Vision Statement

Through the collaborative efforts and diverse knowledge of its public and private members, the Energy Services Coalition aims to make energy performance contracting one of the primary means of increasing energy efficiency, reducing energy consumption, and improving air quality in all types of facilities in every market segment.

Mission Statement

To promote the benefits of, provide education on, and serve as an advocate for the widespread use of energy performance contracting in public and private facilities.

Strategies for Achieving the ESC Mission

- Serve as a national **one-stop clearinghouse** for information on state level performance contracting, including best industry practices, the procurement and contracting process, case studies, etc.
- **Develop and distribute success stories** and lessons learned on state program efforts to promote energy efficiency through performance contracting
- Develop and distribute success stories and lessons learned on a wide variety of performance contracting projects
- Develop capacity at the state level, through state energy offices and state departments, to educate about performance contracting and promote best practices
- Offer **workshops and training seminars** to educate all market segments on the benefits of energy performance contracting
- Promote the use of energy performance contracting through communication, workshops, and marketing resources
- **Assist with and provide support** of the development of **national, state and local policies and procedures** that enhance the widespread use of energy performance contracting in all sectors
- **Provide ongoing maintenance** of a vibrant, **interactive web site** that provides vital EPC information and self-help tools, such as model documents and templates