



## **August 5, 2008 ESC Meeting**

### **7/1/08 - Meeting Minutes**

#### **Attendance:**

Tim Gasper	Trane		
Robert Williams	TAC	Chuck Sathrum	SEO
Courtney Kinkaid	TAC	John Black	Lighting Dynamics
John Knisley	Hodge & Assoc	Joe Christie	Pepco
Donna Byrd	Honeywell	Len Hoey	SEO
Mark Gentry	Advanced Energy	Francis Conlin	SEM
Jack Connell	Honeywell	James Bennett	ESG
Rosalie Day	NCSEA	John Hobbes	Noresco
Bob Bittner	WCPSS	Aaron Rittenhouse	ConEd Solutions
Dave Hohns	JCI		

#### **Meeting Location:**

The meeting was held on 7/1/08 at the McKimmon Center, in Room 232  
1:00pm – 2:10pm.

- I. Minutes of June 2008 Meeting approved
- II. LGU PC toolkit update – no release date yet.
- III. Workshop Committee formed and NAESCO fall workshops discussed. Joe Christie to act as interim Workshop Committee Chair.
- IV. John Knisley discussed potential ESC sponsorship of fall workshops through grant received from DOE.
- V. Reminder that full Committee and Chair elections will be held this fall.
- VI. Partnership Discussion with Advanced Energy – Mark Gentry.
- VII. John Knisley reported that our chapter has approximately \$1,829.00 being held in reserve.
- VIII. Discussion regarding ESCO sponsorship of a Green Collar education outreach. This outreach might include programs at the Community College level and could also connect with local k12 program(s). ESCOs should consider donations to a program or scholarship fund.

### **8/5 Meeting Agenda**

#### **Old Business:**

- o LGU PC toolkit update.
- o S668 standards update.
- o Green Collar education outreach.

#### **New Business:**

- o Membership dues reminder.
- o Fall elections. Nominations in October elections in November.

# Energy Services Coalition

## North Carolina Chapter



### Committee Reports:

- Private Sector Co-Chair – Tim Gasper - Trane
- Public Sector Co-Chair – Len Hoey - SEO
- Senate Bill 3 Committee Chair - Aaron Rittenhouse – ConEd Solutions
  - David Hohns - JCI, Jack Connell – Honeywell, Scott Gugenheim - Siemens, Tim Gasper - Trane, and Don Gilligan - NAESCO
- State Specific Documents Committee Chair - Tim Gasper - Trane
- Membership Committee Chair – James Bennett - ESG
- Outreach Committee Chair - Frank Shepard – Siemens
  - Update on LGU initiative
- Workshop Committee Chair – Joe Christie – Pepco
- Treasurer - Dave Hohns - JCI

### Potential State & Local PC projects:

- ✓ ASU ESCO Oral Selection
- ✓ ECSU Contract Facilitator RFP
- ✓ WCU Contract Facilitator Selection
- ✓ Additional UNC & other RFP updates – Len Hoey

### Next meeting date, time, location:

The next meeting is Tuesday 9/2/08, 1:00 PM at the McKimmon Center, in Room 232.

### ESC - OBJECTIVES, PURPOSES, VISION AND MISSION

The specific purposes for which this corporation is organized are to provide education and develop and disseminate information to increase the delivery of energy efficiency for the benefit of the general public. Educational activities will include the development and dissemination of information about energy efficiency and how increased energy efficiency can be provided, encouraged and acquired. Activities of this corporation shall include bringing together all the interested parties for the cooperative work on:

- **identification of barriers** to the use of performance contracting as an option for building owners and occupants to acquire building upgrades, energy efficiency, water conservation, renewable energy resources; and combined heat and power,
- **development of solutions** that *remove these barriers* such as developing and disseminating new information and materials where needed;
- **exchange of information**, cooperative work by the affected parties;
- **education** on the benefits of increased energy efficiency and renewable energy and on how increased energy efficiency, water conservation, and renewable energy can be implemented;
- **to remove the barriers** for building owners and occupants to use performance contracting and other means for acquiring and financing building upgrades, energy efficiency, and renewable energy resources.

# Energy Services Coalition

## North Carolina Chapter



### Vision Statement

Through the collaborative efforts and diverse knowledge of its public and private members, the Energy Services Coalition aims to make energy performance contracting one of the primary means of increasing energy efficiency, reducing energy consumption, and improving air quality in all types of facilities in every market segment.

### Mission Statement

To promote the benefits of, provide education on, and serve as an advocate for the widespread use of energy performance contracting in public and private facilities.

### Strategies for Achieving the ESC Mission

- Serve as a national **one-stop clearinghouse** for information on state level performance contracting, including best industry practices, the procurement and contracting process, case studies, etc.
- **Develop and distribute success stories** and lessons learned on state program efforts to promote energy efficiency through performance contracting
- Develop and distribute success stories and lessons learned on a wide variety of performance contracting projects
- Develop capacity at the state level, through state energy offices and state departments, to educate about performance contracting and promote best practices
- Offer **workshops and training seminars** to educate all market segments on the benefits of energy performance contracting
- Promote the use of energy performance contracting through communication, workshops, and marketing resources
- **Assist with and provide support** of the development of **national, state and local policies and procedures** that enhance the widespread use of energy performance contracting in all sectors
- **Provide ongoing maintenance** of a vibrant, **interactive web site** that provides vital EPC information and self-help tools, such as model documents and templates