



July 1, 2008 ESC Meeting

6/3/08 - Meeting Minutes

Attendance:

Tim Gasper	Trane		
Robert Williams	TAC		
Courtney Kinkaid	TAC	Rich Penner	Trane
Joe Christie	Pepco	Greg Stallings	Trane
Frank Shepard	Siemens	John Black	Lighting Dynamics
James Bennett	ESG	Tim Lupo	NC Solar Center
Jack Colby	NCSU	Jack Connell	Honeywell
Chuck Sathrum	NCSEO		

Meeting Location:

The meeting was held on 6/3/08 at the McKimmon Center, in Room 232
1:00pm – 2:10pm.

- I. Minutes of May 2008 Meeting approved
- II. LGU PC toolkit update – no release date yet. SEO finished?
- III. 2008 Legislature Initiative – Discussion on legislative short session priority of raising the cap to \$200M for State Agencies & Universities. Chuck Sathrum is sending a memo with several energy related bills introduced to legislature.
- IV. Recent LGC determinations potentially affecting the PC process. Recommend using the NC RFP template to avoid potential conflicts. This template is approved by the NC Attorney General.
- V. NAESCO offer to send Patti Donahue, Dave Burr & another PC trainer to NC for potential fall workshop. Joe Christie volunteered to act as interim Workshop Committee chair & Rich Penner volunteered as committee member.
- VI. Committee and Chair elections will be held this fall.
- VII. Discussion on next initiative – Community Colleges a possibility.
- VIII. Membership Committee Chair – James Bennett – Elected Interim Chair
- IX. S3 committee discussed meeting with Kendrick Fentress, Tony Wike and another Staff Attorney at NCUC. The meeting was informative for both sides. Kendrick & Tony acknowledged the ESC position.

Old Business:

- o 2008 Legislature update – Raising the cap
- o LGU PC toolkit update
- o NAESCO Training – Program offering from NAESCO

New Business:

- o New Legislation – Bills in play at NC Legislature
- o Partnership Discussion with Advanced Energy – Mark Gentry

Energy Services Coalition

North Carolina Chapter



Committee Reports:

- Private Sector Co-Chair – Tim Gasper - Trane
- Public Sector Co-Chair – Len Hoey - SEO
- Senate Bill 3 Committee Chair - Aaron Rittenhouse – ConEd Solutions
 - David Hohns - JCI, Jack Connell – Honeywell, Scott Gugenheim - Siemens, Tim Gasper - Trane, and Don Gilligan - NAESCO
- State Specific Documents Committee Chair - Tim Gasper - Trane
- Membership Committee Chair – James Bennett - ESG
- Outreach Committee Chair - Frank Shepard – Siemens
 - Update on LGU initiative
- Workshop Committee Chair – Joe Christie – Pepco
- Treasurer - Dave Hohns - JCI

Potential State & Local PC projects:

- ✓ UNC Wilmington – RFP – ESCO Selection 7/7
- ✓ ASU RFP – Proposals due 7/15
- ✓ ECSU Contract Facilitator RFP – Celtic Energy
- ✓ Additional UNC & other RFP updates – Len Hoey

Next meeting date, time, location:

The next meeting is Tuesday 8/5/08, 1:00 PM at the McKimmon Center, in Room 232.

ESC - OBJECTIVES, PURPOSES, VISION AND MISSION

The specific purposes for which this corporation is organized are to provide education and develop and disseminate information to increase the delivery of energy efficiency for the benefit of the general public. Educational activities will include the development and dissemination of information about energy efficiency and how increased energy efficiency can be provided, encouraged and acquired. Activities of this corporation shall include bringing together all the interested parties for the cooperative work on:

- **identification of barriers** to the use of performance contracting as an option for building owners and occupants to acquire building upgrades, energy efficiency, water conservation, renewable energy resources; and combined heat and power,
- **development of solutions** that *remove these barriers* such as developing and disseminating new information and materials where needed;
- **exchange of information**, cooperative work by the affected parties;
- **education** on the benefits of increased energy efficiency and renewable energy and on how increased energy efficiency, water conservation, and renewable energy can be implemented;
- to remove the barriers for building owners and occupants to use performance contracting and other means for acquiring and financing building upgrades, energy efficiency, and renewable energy resources.

Energy Services Coalition

North Carolina Chapter



Vision Statement

Through the collaborative efforts and diverse knowledge of its public and private members, the Energy Services Coalition aims to make energy performance contracting one of the primary means of increasing energy efficiency, reducing energy consumption, and improving air quality in all types of facilities in every market segment.

Mission Statement

To promote the benefits of, provide education on, and serve as an advocate for the widespread use of energy performance contracting in public and private facilities.

Strategies for Achieving the ESC Mission

- Serve as a national **one-stop clearinghouse** for information on state level performance contracting, including best industry practices, the procurement and contracting process, case studies, etc.
- **Develop and distribute success stories** and lessons learned on state program efforts to promote energy efficiency through performance contracting
- Develop and distribute success stories and lessons learned on a wide variety of performance contracting projects
- Develop capacity at the state level, through state energy offices and state departments, to educate about performance contracting and promote best practices
- Offer **workshops and training seminars** to educate all market segments on the benefits of energy performance contracting
- Promote the use of energy performance contracting through communication, workshops, and marketing resources
- **Assist with and provide support** of the development of **national, state and local policies and procedures** that enhance the widespread use of energy performance contracting in all sectors
- **Provide ongoing maintenance** of a vibrant, **interactive web site** that provides vital EPC information and self-help tools, such as model documents and templates