June 3, 2008 ESC Meeting

5/6/08 - Meeting Minutes

Attendance:
Tim Gasper  Trane
Roy Williams  ESG  Ralph Jenkins  SCEO
Robert Williams  TAC  James Bennett  ESG
Courtney Kinkaid  TAC  Jim Hendry  Synergy
Dave Hohns  JCI  Chuck Sathrum  NCSEO
Steve Kalland  NC Solar Center  Greg Robinson  Noresco
Joe Christie  Pepco  Rosalie Day  NCSEA
Len Hoey  NCSEO  Shari Harris  UNCGA
John Hobbes  Noresco  Francis Conlin  SEM
Frank Shepard  Siemens

Meeting Location:
The meeting was held on 3/4/08 at the McKimmon Center, in Room 232 1:00pm – 2:30pm.

I. Minutes of April 2008 Meeting approved
II. 2008 Legislature Initiative – Discussion on legislative short session priority of raising the cap to $200M for State Agencies & Universities.
III. SEO PC Flowchart – Len Hoey discussion on updated State Agency
IV. LGU PC Toolkit Update
V. S3 committee discussed action plan for continued education of S3 rules stakeholders. Meeting with Staff Attorneys at NCUC.

Old Business:
o LGU PC toolkit update
o 2008 Legislature update – Raising the cap

New Business:
o Recent LGC determinations potentially affecting the PC process
o Membership Committee Chair – James Bennett - Interim Chair
o NAESCO Training – Program offering from NAESCO
  o LGU focus – Len Hoey to discuss
o Future ESC program initiatives, ideas & partnerships
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Committee Reports:

- Senate Bill 3 Committee:
  - Aaron R. of ConEdison Solutions - Chair
  - David Hohns - JCI, Jack Connell – Honeywell, Scott Gugenheim - Siemens, Tim Gasper - Trane, and Don Gilligan - NAESCO
- Private Sector Co-Chair – Tim Gasper - Trane
- Public Sector Co-Chair – Len Hoey - SEO
- State Specific Documents Committee Chair - Tim Gasper - Trane
- Membership Committee Chair - Open
- Outreach Committee Chair - Frank Shepard – Siemens
  - Update on LGU initiative
- Workshop Committee Chair - Open
- Treasurer - Dave Hohns - JCI

Potential State & Local PC projects:

- UNC Wilmington – RFP – Proposals due 6/18
- ASU RFP – Proposals due 7/15
- ECSU Contract Facilitator RFP – Status
- Additional UNC & other RFP updates – Len Hoey

Next meeting date, time, location:
The next meeting is Tuesday 7/1/08, 1:00 PM at the McKimmon Center, in Room 232.

ESC - OBJECTIVES, PURPOSES, VISION AND MISSION

The specific purposes for which this corporation is organized are to provide education and develop and disseminate information to increase the delivery of energy efficiency for the benefit of the general public. Educational activities will include the development and dissemination of information about energy efficiency and how increased energy efficiency can be provided, encouraged and acquired. Activities of this corporation shall include bringing together all the interested parties for the cooperative work on:

- **identification of barriers** to the use of performance contracting as an option for building owners and occupants to acquire building upgrades, energy efficiency, water conservation, renewable energy resources; and combined heat and power,
- **development of solutions** that remove these barriers such as developing and disseminating new information and materials where needed;
- **exchange of information**, cooperative work by the affected parties;
- **education** on the benefits of increased energy efficiency and renewable energy and on how increased energy efficiency, water conservation, and renewable energy can be implemented;
- to remove the barriers for building owners and occupants to use performance contracting and other means for acquiring and financing building upgrades, energy efficiency, and renewable energy resources.
Energy Services Coalition
North Carolina Chapter

Vision Statement
Through the collaborative efforts and diverse knowledge of its public and private members, the Energy Services Coalition aims to make energy performance contracting one of the primary means of increasing energy efficiency, reducing energy consumption, and improving air quality in all types of facilities in every market segment.

Mission Statement
To promote the benefits of, provide education on, and serve as an advocate for the widespread use of energy performance contracting in public and private facilities.

Strategies for Achieving the ESC Mission
- Serve as a national one-stop clearinghouse for information on state level performance contracting, including best industry practices, the procurement and contracting process, case studies, etc.
- Develop and distribute success stories and lessons learned on state program efforts to promote energy efficiency through performance contracting
- Develop and distribute success stories and lessons learned on a wide variety of performance contracting projects
- Develop capacity at the state level, through state energy offices and state departments, to educate about performance contracting and promote best practices
- Offer workshops and training seminars to educate all market segments on the benefits of energy performance contracting
- Promote the use of energy performance contracting through communication, workshops, and marketing resources
- Assist with and provide support of the development of national, state and local policies and procedures that enhance the widespread use of energy performance contracting in all sectors
- Provide ongoing maintenance of a vibrant, interactive web site that provides vital EPC information and self-help tools, such as model documents and templates