

**Energy Services Coalition**  
**North Carolina Chapter**



**June 3, 2008 ESC Meeting**

**5/6/08 - Meeting Minutes**

**Attendance:**

Tim Gasper	Trane	Ralph Jenkins	SCEO
Roy Williams	ESG	James Bennett	ESG
Robert Williams	TAC	Jim Hendry	Synergy
Courtney Kinkaid	TAC	Chuck Sathrum	NCSEO
Dave Hohns	JCI	Greg Robinson	Noresco
Steve Kalland	NC Solar Center	Rosalie Day	NCSEA
Joe Christie	Pepco	Shari Harris	UNCGA
Len Hoey	NCSEO	Francis Conlin	SEM
John Hobbes	Noresco		
Frank Shepard	Siemens		

**Meeting Location:**

The meeting was held on 3/4/08 at the McKimmon Center, in Room 232  
1:00pm – 2:30pm.

- I. Minutes of April 2008 Meeting approved
- II. 2008 Legislature Initiative – Discussion on legislative short session priority of raising the cap to \$200M for State Agencies & Universities.
- III. SEO PC Flowchart – Len Hoey discussion on updated State Agency
- IV. LGU PC Toolkit Update
- V. S3 committee discussed action plan for continued education of S3 rules stakeholders. Meeting with Staff Attorneys at NCUC.

**Old Business:**

- o LGU PC toolkit update
- o 2008 Legislature update – Raising the cap

**New Business:**

- o Recent LGC determinations potentially affecting the PC process
- o Membership Committee Chair – James Bennett - Interim Chair
- o NAESCO Training – Program offering from NAESCO
  - o LGU focus – Len Hoey to discuss
- o Future ESC program initiatives, ideas & partnerships

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### **Committee Reports:**

- Senate Bill 3 Committee:
  - Aaron R. of ConEdison Solutions - Chair
  - David Hohns - JCI, Jack Connell – Honeywell, Scott Gugenheim - Siemens, Tim Gasper - Trane, and Don Gilligan - NAESCO
- Private Sector Co-Chair – Tim Gasper - Trane
- Public Sector Co-Chair – Len Hoey - SEO
- State Specific Documents Committee Chair - Tim Gasper - Trane
- Membership Committee Chair - Open
- Outreach Committee Chair - Frank Shepard – Siemens
  - Update on LGU initiative
- Workshop Committee Chair - Open
- Treasurer - Dave Hohns - JCI

### **Potential State & Local PC projects:**

- ✓ UNC Wilmington – RFP – Proposals due 6/18
- ✓ ASU RFP – Proposals due 7/15
- ✓ ECSU Contract Facilitator RFP – Status
- ✓ Additional UNC & other RFP updates – Len Hoey

### **Next meeting date, time, location:**

The next meeting is Tuesday 7/1/08, 1:00 PM at the McKimmon Center, in Room 232.

### **ESC - OBJECTIVES, PURPOSES, VISION AND MISSION**

The specific purposes for which this corporation is organized are to provide education and develop and disseminate information to increase the delivery of energy efficiency for the benefit of the general public. Educational activities will include the development and dissemination of information about energy efficiency and how increased energy efficiency can be provided, encouraged and acquired. Activities of this corporation shall include bringing together all the interested parties for the cooperative work on:

- **identification of barriers** to the use of performance contracting as an option for building owners and occupants to acquire building upgrades, energy efficiency, water conservation, renewable energy resources; and combined heat and power,
- **development of solutions** that **remove these barriers** such as developing and disseminating new information and materials where needed;
- **exchange of information**, cooperative work by the affected parties;
- **education** on the benefits of increased energy efficiency and renewable energy and on how increased energy efficiency, water conservation, and renewable energy can be implemented;
- to remove the barriers for building owners and occupants to use performance contracting and other means for acquiring and financing building upgrades, energy efficiency, and renewable energy resources.

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### **Vision Statement**

Through the collaborative efforts and diverse knowledge of its public and private members, the Energy Services Coalition aims to make energy performance contracting one of the primary means of increasing energy efficiency, reducing energy consumption, and improving air quality in all types of facilities in every market segment.

### **Mission Statement**

To promote the benefits of, provide education on, and serve as an advocate for the widespread use of energy performance contracting in public and private facilities.

### **Strategies for Achieving the ESC Mission**

- Serve as a national **one-stop clearinghouse** for information on state level performance contracting, including best industry practices, the procurement and contracting process, case studies, etc.
- **Develop and distribute success stories** and lessons learned on state program efforts to promote energy efficiency through performance contracting
- Develop and distribute success stories and lessons learned on a wide variety of performance contracting projects
- Develop capacity at the state level, through state energy offices and state departments, to educate about performance contracting and promote best practices
- Offer **workshops and training seminars** to educate all market segments on the benefits of energy performance contracting
- Promote the use of energy performance contracting through communication, workshops, and marketing resources
- **Assist with and provide support** of the development of **national, state and local policies and procedures** that enhance the widespread use of energy performance contracting in all sectors
- **Provide ongoing maintenance** of a vibrant, **interactive web site** that provides vital EPC information and self-help tools, such as model documents and templates